

NGUYEN NHAT ANH QUANG

PORTFOLIO MANAGER | 1 9 9 0

Phone: +84 913 013 095 | Email: nguyennhatanhquang@yahoo.com

Address: Road 54, Binh Trung Dong wd., Thu Duc city. (Dist. 02), HCMC



PROFESSIONAL SUMMARY

Dynamic **Supply Chain & Sourcing Professional** with over 10 years of experience spanning **procurement, logistics, and data analytics**.

Proven ability to **manage multi-stakeholder projects**, negotiate cost-effective vendor agreements, and **optimize complex supply chains**.

Adept at maintaining **high standards of transparency, fairness, and quality**, and at implementing innovative solutions that drive business growth. Seeking to leverage **world-class project management expertise** and a robust **data-driven approach** to support strategic sourcing initiatives in a global environment.

WORK EXPERIENCE

CARGILL VIETNAM, LTD., 2018 August – Present

Regional Business Analyst (Supply Chain & Sourcing)

- **Led cross-country sourcing projects** for commodities transportation, storage, and supply chain optimization, regularly engaging with Business Leads and Commercial Directors to **drive strategic decisions**.
- Developed and managed **data analytics solutions** using Python, M-query, and other languages, enabling **real-time visibility** into spend, budget, and operational KPIs.
- Oversaw **multi-stakeholder negotiations** with logistics vendors, ensuring **competitive pricing** and adherence to Cargill's global standards of **transparency and fairness**.
- Facilitated **training sessions** on data management and strategic sourcing for regional teams, resulting in improved **data quality** and operational efficiency.
- Collaborated with **finance and commercial departments** to align procurement strategies with corporate financial targets, maintaining **year-over-year cost reduction** and consistent budget control.

TBS GROUP, 2016 October – 2018 August

Business Development Specialist

- **Coordinated material sourcing** and distribution for multiple manufacturing plants, integrating **ERP systems** to improve productivity and on-time delivery.
- **Proposed and implemented** a centralized control tower for inbound freight forwarding, import customs, local handling, and trucking, enhancing visibility and **reducing lead times**.
- Designed **bonded warehouse solutions** and multi-country consolidation strategies for major global brands (e.g., Walmart, Adidas), optimizing **inventory turnover** and **cost efficiency**.
- Introduced **warehouse management system** upgrades, including real-time scanning (RF) and EDI connectivity, to streamline operations and support **cost-saving initiatives**.

EDUCATION

LAHTI UNIVERSITY OF APPLIED SCIENCES, FINLAND

Bachelor of Business Administration
(2010 – 2013)

SHANGHAI UNIVERSITY, CHINA

Erasmus Scholarship Exchange Program
(2012)

Certificate of Customs Procedure and ATA International, VCCI

Vietnam Chamber of Commerce and Industry
(2017)

Certificate of Warehouse Operation and Process Improvement, Vietnam

Smartlog Consulting Co.
(2017)

- Monitored KPIs across **finance, operations, and sales** to forecast market trends, ensuring proactive adjustments to meet performance targets.

TECHCOMBANK – WHOLESALE BANKING, Ho Chi Minh City

2014 October – 2016 October

VIP-Strategic Segment, Relationship Manager

- Managed **strategic funding programs** for distributors in the FMCG sector, including lending, cash collection, and account management.
- Acted as key point of contact for **SOE clients**, focusing on return on risk-weighted assets and overall profitability.
- **Coordinated with cross-functional teams** (finance controlling, business development, and markets) to **forecast quarterly** and **monthly sales performance**, aligning with Wholesale Banking targets.
- Maintained accountability for portfolio KRAs, ensuring **risk compliance** and optimizing product mix for better ROI.

SKILLS

- Sourcing & Procurement
- Vendor Management & Cost Negotiation
- Supply Chain Design & Optimization
- **Data Analytics & Automation (Python, M-query, PHP, C-native)**
- Cross-Functional Collaboration & Stakeholder Engagement
- **Project Management & Process Improvement**
- Budget Control & Spend Analysis
- Training & Team Development
- Regulatory Compliance & Quality Assurance
- Communication & Reporting (C-level Presentations)

ADDITIONAL INFORMATION

- **Language Proficiency:** Excellent command of English and Vietnamese.
- **Technical Skills:** Advanced knowledge of Excel, PowerPoint, SQL, BI tools (e.g., Power BI), and ERP/WMS integrations.
- **Professional Attributes:** Highly motivated, strong sense of urgency, team-oriented, culturally adaptable, and dedicated to ethical sourcing practices.

